



For Immediate Release

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**Mainsail Lodging & Development Announces Partnership  
for Same-Day Delivery Service with Shipt**

*New service offers shopping and delivery solutions to nine Mainsail hotels*

**TAMPA, Fla.** (April 11, 2023) – Mainsail Lodging & Development has announced an exclusive partnership with [Shipt](#), the popular same-day shopping and delivery service. Starting this week, guests staying at nine Mainsail hotels who register for a new Shipt account on a dedicated promotion landing page will receive one week of a free Shipt membership, with select properties also offering a credit for guests to stock up on favorite grocery and household items during their stay. Guests and long-term travelers will also be able to take their trial membership with them when they return home, giving them the personalized convenience of Shipt no matter where they are.

“We’re thrilled to be one of the first luxury hospitality brands to join forces with Shipt,” said Joe Collier, President & Founder of Mainsail Lodging & Development. “Mainsail is known for providing exceptional guest services and amenities, and this partnership with Shipt adds a new and unique option that helps our guests spend more time relaxing and less time worrying about grocery shopping.”

The promotion is currently live at nine Mainsail hotels in Florida and Georgia, as well as its furnished living venture, Stay Sojo, which offers long-term rentals in more than 290 cities throughout the U.S. For location-specific information, guests can visit landing pages for [Epicurean Atlanta](#), [Epicurean Tampa](#), [Fenway Hotel](#), [Luminary Hotel & Co.](#), [Mainsail Beach Inn](#), [Mello on the Beach](#), [Residence Inn Tampa Wesley Chapel](#), [The Karol Hotel](#), [Waterline Villas & Marina](#) and [Stay Sojo](#).

Shipt works with partners to identify the needs of extended stay and hotel guests, one of the largest being access to delivery of food and personal essentials while in an unfamiliar area or while adjusting to a new city for an extended period.

“Shipt is here to support customers no matter where they are,” said Alex Ross, Vice President of Business Development. “With this exciting expansion into the hospitality industry, Shipt is excited to bring personalized and high-quality delivery solutions to thousands of new customers.”

For more information about Mainsail Lodging & Development visit [MainsailHotels.com](#)

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***About Mainsail Lodging & Development***

Mainsail Lodging & Development is an award-winning, Tampa, Florida-based company specializing in hotel, furnished housing, and resort property management and development, marketing and sales. An

established company with a dynamic entrepreneurial spirit, Mainsail prides itself in finding unique lodging opportunities with a purpose and applying its passion and expertise to each project. Founded by President Joe Collier with a combination of daring vision and dogged determination, Mainsail has built an impressive portfolio of top-branded properties throughout the southeastern United States and Caribbean. Each Mainsail property inspires guests with a distinct character and meticulously crafted, sophisticated style, from a private island resort, and urban culinary showplaces, to waterfront marvels, boutique southern hotels, and a historic jazz era icon. Stay Sojo, Mainsail's newest brand, provides short-term furnished living options across the country, while Mainsail Vacation Rentals manages a collection of private vacation homes in Florida and the Caribbean. To ensure long-term success and profitability, Mainsail relies on the dedication of its high-performing associates, a growing group of enterprising investors, and a commitment to giving back, every step of the way. [MainsailHotels.com](https://www.MainsailHotels.com)

### ***About Shipt***

Through easy-to-use technology and a network of workers who love to go above and beyond, Shipt connects personal shopping and delivery to 80% of households in more than 5,000 U.S. cities. Shipt's app and website offer consumers access to a variety of stores and product categories including fresh foods, household essentials, wellness products, office and pet supplies. Shipt also helps power deliveries for retailers on orders placed on their own websites by leveraging Shipt Driven, a delivery-only last-mile offering. Shoppers and drivers on the Shipt platform are known for reliability and going above and beyond, including communicating in real time about preferences and substitutions. Shipt is an independently operated, wholly owned subsidiary of Target Corp. Founded and headquartered in Birmingham, Alabama, Shipt also maintains an office in San Francisco. For more information, visit Shipt's [Newsroom](#).